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SIX SIGMA

SCRUM

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SureSkills Virtual Instructor Led Training (VILT)

What is VILT?



VILT, which stands for virtual instructor-led training, is virtually hosted via a webinar instead of a physical classroom delivery. SureSkills hosts these sessions via Cisco WebEx, Zoom or Microsoft Teams platforms but can also work with clients using other platforms.

DO I NEED SPECIAL EQUIPMENT TO PARTICIPATE?



All that is required is a laptop or desktop with good audio. Although not essential, SureSkills recommend using a headset with a microphone where possible. This will enhance your learning experience and will enable you to hear, interact and engage with the trainer and colleagues on your training programme with ease.

WHAT IS NEEDED TO JOIN A VILT SESSION?



- Good quality stable internet connection
- Desktop or laptop with a webcam
- Headset normally required dependent on your speaker & microphone setup
- SureSkills will provide a link to allow you to test beforehand

IS THERE SUPPORT AVAILABLE?



Yes, we support you every step of the way. Should you have any issues, our IT support team can take your call to guide you through the setup. Your joining instructions (sent via e-mail prior to your course) has all the access links as well as the support details (phone ϑ e-mail). You can also call your SureSkills training account manager - who will be happy to help. Remember, with SureSkills you get to speak with us locally ϑ directly - no call waiting, no overseas call centres.

HOW ARE COURSE MATERIALS PROVIDED?



Depending on the course booked, courseware will be provided online or hard copy materials will be posted to the address provided at the time of booking the course.



SureSkills Quality Promise - Not all providers deliver the same Quality Service

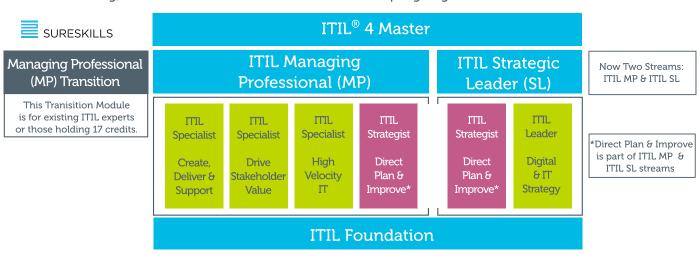
- ✓ Don't be misled by cheaper quotes

SureSkills Quality Training includes:

- ✓ Certified ITIL Expert Trainer (ask for proof of certification)
- 🎺 ITIL Foundation 4 Approved PeopleCert Courseware and sample exam papers per delegate
- ★ Exam per delegate per course via PeopleCert taken on the final day (proven to have a higher pass rate if taken on the final day)
- 🎻 Our ITIL Foundation is 3 days to accommodate the exam prep and sitting of actual exam
- 🎷 Post Course Evaluation

ITIL Certification Roadmap

Similar to previous versions of ITIL®, the new qualification scheme provides a modular approach for certification in the framework. Axelos is aiming for a smooth transition (see graphic of certification track) to ITIL 4 so has assured all partners that current certifications for ITIL will remain valid following the update. All credits gained will help go towards ITIL 4's new certification scheme. So if you have ITIL v3 certifications or are planning to undertake training, the word from SureSkills and Axelos is "keep it going".



- Designation achieved once delegate has completed all relevant examinable modules in each stream.
- Examinable modules towards ITIL Managing Professional and ITIL Strategic Leader
- Examinable Modules applicable to both ITIL Managing Professional and Strategic Leader
- Transition Module for v3 ITIL Expert or those with 17 credits or more, to gain ITIL Managing Professional designation,

Course Name	Days	Sept	Oct	Nov	Dec
ITIL® 4 Foundation (includes exam)	3	20	18	15	13
ITIL® 4 Leader Digital and IT Strategy (DITS) (includes exam)	3	20		1	13
ITIL® 4 Managing Professional Transition (MPT) Module (includes exam)	5		4	15	
ITIL® 4 Specialist Create, Deliver and Support (CDS) (includes exam)	3	13	25		6
ITIL® 4 Specialist Drive Stakeholder Value (DSV) (includes exam)	3	27		8	20
ITIL® 4 Specialist High-Velocity IT (HVI) (includes exam)	3	1	11	22	
ITIL® 4 Strategist Direct, Plan and Improve (DPI) (includes exam)	3	6	18	29	

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PRINCE2® Foundation & Practitioner



All our PRINCE2 courses include the exam



SureSkills Quality Promise - PRINCE2

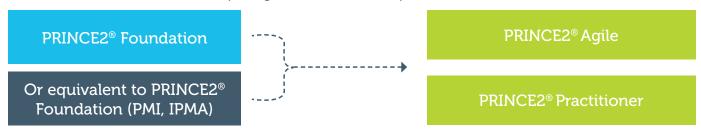
- ✓ Not all providers deliver the same quality service
- ✓ Don't be misled by cheaper quotes
- ✓ Compare Quotes by using our checklist below

SureSkills Quality Training includes:

- Certified PRINCE2 Expert Trainer (Ask for Proof of Certification)
- ✓ PRINCE2 Book
- ✓ PRINCE2 Foundation or Practitioner Approved PeopleCert Courseware and sample exam papers per delegate
- ✓ Exam per delegate per course via PeopleCert taken on the final day (Proven to have a higher pass rate if taken on the final day)
- Our PRINCE2 Foundation is 3 Days to accommodate the exam prep and sitting of actual exam
- Exam Registration and Invigilation
- ✓ Post Course Evaluation

PRINCE2® is the leading edge approach to managing projects. With the launch of PRINCE2® also came its recognition as the de facto standard for managing projects, not just in the IT/ IS environment, but for projects of any size and complexity, run in any industry sector. SureSkills as an ATO provide Axelos accredited PRINCE2 courses and certifications.

Many clients choose to sit both PRINCE2 Foundation & Practitioner over 5 consecutive days. In house private VILT courses may be a preferred option for your organisation. Why not contact your Account Manager today on 028 90935555 to discuss alternative pricing available for these options.



Course Name	Days	Sept	Oct	Nov	Dec
PRINCE2® Agile Practitioner (includes everything)	3	27		15	
PRINCE2® Foundation, 6th edition (includes everything)	3	13	11	8	6
PRINCE2® Practitioner, 6th edition (includes everything)	2	16	14	11	9

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Why SureSkills for PRINCE2®?

Our aim is to give you the best in PRINCE2® training offered anywhere – guaranteed. Our trainers are practitioners and their understanding of the real world of project management comes through in the context and practical nature of our deliveries. We are focused on helping you and your company with the management of your projects, and ultimately your results. That's why we have lifetime pre- and post-course support for all our delegates and consulting clients.

'A Professional experience from start to finish. Training preparation, delivery & evaluation was delivered to the highest quality & without any issues. We have received lots of positive feedback from the delegates. Virtual training didn't pose any problem for us. I would consider using SureSkills again in the future for our training needs as the arise'.

Aisling Hughes Head of IT PMO Glen Dimplex – Programme Causeway & Group IT

Agile, Scrum, Kanban, DevOps & Business Analysis

SureSkills offer a range of Agile SCRUM Kanban, DevOps & Six Sigma training to help you and your organisation develop the skills you will need to successfully implement agile work practices. Our BCS Business Analysis Certificates and Diploma help strengthen your project team and improve your performance as a business analyst.



The courses listed below may run on our Public Schedule, however many organisations choose to run In House Private VILT courses as their preferred option. Why not contact your Account Manager today on 01 2402262 or 028 90935555 to discuss alternative pricing available for these options.

Course Name	Days	Sept	Oct	Nov	Dec
Agile Training for Project Managers - Foundation	2		18		
Agile Training for Project Managers - Practitioner	3		20		
PeopleCert DevOps Fundamentals	2			8	
PeopleCert DevOps Leadership	2			10	
Professional Scrum Master (PSM) Exam Preparation	2		28		
Lean Six Sigma – Green Belt	5	7			
BCS Business Analysis Practice	3	13	4		
BCS Requirements Engineering	3		22		
BCS Modelling Business Processes	3	16		18	
Foundation Certificate in Business Analysis	3		6		
Managing Successful Programmes	5	13	4		
PMI Project Management Professional (PMP) Preparation	5	13		8	

AWS Training



SureSkills is Ireland and Northern Ireland's only AWS Approved Training provider. We provide training when and where you want it. All our courses are taught by AWS Accredited Instructors (AAIs) and use authorised AWS content. Whether you are a Solutions Architect, Systems Operator or Developer, our training will teach you to design, develop and operate efficient and secure applications on the AWS cloud.

Course Name	Days	Sept	Oct	Nov	Dec
Advanced Architecting on AWS	3	6			6
Architecting on AWS	3			16	
AWS Technical Essentials	1			15	
Developing on AWS	3	13			13
Systems Operations on AWS	3		11		



SureSkills have been fantastic partners ever since Day 1. They are responsive, helpful, professional and always provide the best service possible.

They have a fantastic catalogue of training opportunities which are run seamlessly. Will, in particular, has been of huge support to Amazon Operations and nothing is ever "too much to ask" from him. Thank you to SureSkills for being wonderful partners.

Briana Kelly Learning Business Partner Amazon

VMware Training



SureSkills provide end-to-end, turnkey learning services and solutions for VMware. As an official VMware Solution Provider and VMware Premier VMware Authorised Training Centre (VATC) we can help and support you every step of the way. This increases the value of the training you take at SureSkills and the investment you make in VMware technology.

Course Name	Days	Sept	Oct	Nov	Dec
Vmware NSX-T Data Center: Design (V3)	5		Call for	r Dates	
vmware NSX-T Data Center: Install, Configure, Manage [V3.0])	5		Call for	r Dates	
vmware vRealize Automation: Design and Deploy [V7.6]	5		Call fo	r Dates	
vmware vRealize Automation: Install, Configure, Manage [V8]	5		Call fo	r Dates	
vmware vRealize Operations: Install, Configure, Manage [V8]	5		18		
Vmware vSAN: Troubleshooting (V7)	2	16			
Vmware vSphere: Install, Configure, Manage [V7]	5	20	18	22	
Vmware vSphere: Optimize and Scale [V7]	5	6		29	
Vmware vSphere: Troubleshooting [V7]	3				6
VMware Workspace ONE: Deploy and Manage (V20.x)	5	6			6

CommVault Training



SureSkills is the only Commvault® Approved Services Provider (CASP) and Authorised Training Partner in Ireland with the necessary qualifications, skills and experience to serve your business needs. We offer packaged or customised instructor-led training to ensure that you can deploy and maintain an optimal software solution that suits your business objectives. In addition, we are also the largest managed service provider of Commvault® storage support.

Course Name	Days	Sept	Oct	Nov	Dec
Commvault Professional Foundations	3		Call fo	r dates	
Commvault Professional Advanced	2		Call fo	r dates	

I attended a VMware online course with Sureskills Ireland. I would like to thank SureSkills and Calvin Riskowitz for your excellently delivered training and knowledge without which I would not have obtained my VCP today.

Patrick Grant Systems Engineer Vesta We have used SureSkills as our external training provider for some time and were very impressed with their quick change over to virtual instructor led training recently.

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This format has proven very effective and engaging and we have had strong interest from our employees to engage in virtual training.

The instructors are cognisant of how best to pace the virtual course to maximise participation and maintain the trainer/trainee virtual connection.

All of our feedback has been positive and our employees have enjoyed the courses/format.

Elaine O'Farrelly, Team HR – National Institute for Bioprocessing Research & Training

Digital & Social Media Marketing



Digital techniques are more important than ever in the marketing industry. With the growing use of digital comes a growing demand for employees who have the skills to employ these technologies strategically. You will discover the tactical ways contemporary businesses use digital marketing. Our research-informed teaching will give you cutting-edge insight into new and up-coming developments in the industry. You will gain practical, real-world digital marketing training that will grow your business and accelerate your career.

During this intense, highly interactive and engaging course, delegates will learn how digital and social media marketing can grow your business by understanding the best practices and essentials in the following channels:

- Introduction to Digital Marketing
- Search Engine Optimisation (SEO)
- Pay Per Click (PPC)
- Google Analytics
- Email Marketing
- Overview of Social Media landscape
- Facebook & Instagram for Business

- LinkedIn for Lead Generation
- Twitter, YouTube and Blogging
- Social Media Monitoring, Online PR & emerging social media trends
- Digital Display Advertising
- Mobile Marketing
- Planning and Implementing a Digital Marketing Strategy

Course Title	Duration (Days)
SureSkills Professional Diploma in Digital Marketing	12

Management & Leadership Development

MANAGEMENT

LEADERSHIP & DEVELOPMENT

Our tailored training programmes are designed around your organisation's most critical requirements. We engage participants and work hard to make training practical, relevant and fun so that you and your team can return to the workplace ready to put your new skills and knowledge into action.

- Higher Diploma in Leadership (Level 8) Customise this Programme to Meet your Organisation's Needs
- Management Development Programme (Customised)
- Managing Unconscious Bias at Work (Managers, Leaders) The 9 Most Common Workplace Biases and What To Do About Them
- Change Management Making Change Happen through a People-Centered Approach
- Workplace Wellbeing Feeling Good at Work and Contributing to The Wellbeing of Others
- Conflict Management in Remote Teams Understanding Conflict Management and its Role in Effective Remote Working
- Diversity and Inclusion Creating an Inclusive Workplace where Everyone Thrives
- Managing Difficult Conversations Using Clear and Compassionate Communication for Focused Conversations at Work
- Customer Service Building Professionalism and Resilience in Customer Facing Teams
- Building Trust and Collaboration at Work Developing Authentic Connection in Teams
- Time Management Staying on Top of Things at Work for a Better Work Life Balance
- Presentation Skills Authority, Approachability and Audience: Building Great Presentations

Cyber Security Training

SureSkills offer awareness and training in a collaborative risk-based Cyber Security approach.

Course Name	Days	Sep	Oct	Nov	Dec
Certified Ethical Hacking (CEH) with Exam	5	6	4		
Certified Information Systems Auditor Manager (CISA) Workshop	4		26	30	
EC Council Certified Network Defender/CND	5		Call fo	r Dates	
Certified Information Security Manager/CISM	4	14		9	
EC Council Certified SOC Analyst Program	4		12		
Advanced Hacking Toolkit/AHT	3		Call fo	r Dates	
Certified Information Systems Security Professional/CISSP	5			15	
Certificate in Information Security Management Principles/CISMP	4	1			

Microsoft Technical



Choose from a wide range of Microsoft Technical Courses.

	Days	Sep	Oct	Nov	Dec
OSOFT 365					
T00 Microsoft Azure Administrator	4	21		16	
T00 Developing Solutions for Microsoft Azure	5	20		15	
T00 Azure Architect Technologies	5		13		
T00 Azure Security Technologies	4		19		7
T00 Azure AI Fundamentals	1	27			9
T01 Azure Fundamentals	1		22		17
T01 Designing and Implementing a Data Science Solution on Azure	3	22	19		7
OT00 Azure Data Fundamentals	1	3	29		
487 Developing Windows Azure and Web Services	5		11	15	
1T00 Microsoft Azure Architect Design	4	14		15	
OSOFT 365					
Programming in C# with Visual Studio 2010	5	6			13
Introduction to Programming	5		29	24	
Programming in HTML 5 with JavaScript and CSS3	5		11	22	
Programming in C#	5	21		17	
Developing ASP.NET MVC4 Web Applications	5		25	29	
OSOFT EXCHANGE SERVER					
-1 Administering Microsoft Exchange Server 2016/2019			12		10
-2 Designing and Deploying Microsoft Exchange Server 2016/2019		13	11		9
OSOFT LYNC SERVER					
Automating Administration with Windows PowerShell	5		4	15	
Advanced Automated Administration with Windows PowerShell	3				
OSOFT OFFICE					
Office 365 Administration and Troubleshooting	3	27		11	
0 Office 365 Administrator	5		4	22	
T00 Microsoft 365 Identity and Services	5	20	18		
T00 Microsoft 365 Security Administration	4				
T01 Microsoft 365 Fundamentals	1		22		10
T00 Microsoft 365 Mobility and Security	5	20	18		13
0T00 Managing Microsoft Teams	4	6	11	8	6
3T00 Microsoft 365 Messaging	5	13	18	22	



Course Name Days Rep. Oct Noc December Name MICROSOFT POWER PLATFORM 3 2 3 ************************************						
DA1001T Analyzing Data with Power BI 4 8 PL-900 Microsoft Power Platform Fundamentals 2 2 MICROSOFT SQL SERVER 10987 Performance Tuning and Optimizing SQL Databases 3 6 12 10998 Performance Tuning and Optimizing SQL Databases 4 13 16 10990 Analyzing Data with SQL Server Reporting Services 5 20 15 20761 Querying Data with Transact SQL 5 20 15 20762 Developing SQL Databases 2016 5 27 16 20762 Developing SQL Databases Afmrastructure 5 27 16 20765 Provisioning SQL Databases Afmrastructure 5 6 18 20765 Provisioning SQL Data Models 3 12 16 20768 Developing SQL Data Models 3 12 2 20768 Developing SQL Data Models 3 12 2 20768 Developing SQL Data Models 3 12 2 20768 Developing SQL Data Models 3 12 7 5197 Microsoft SharePoint Server 2016 for the Site Owner/Power User 2	Course Name	Days	Sep	Oct	Nov	Dec
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·	SC-200T00 Microsoft Security Operations Analyst	4		12	23	
SC-400T00 Microsoft Information Protection Administrator 2 8 17 14	SC-300T00 Microsoft Identity and Access Administrator	4	13		22	
	SC-400T00 Microsoft Information Protection Administrator	2	8		17	14

Microsoft Office



Our range of Microsoft Office courses will give you the full functionality of every application. Courses are available at different levels or let us customise one to suit you.

Course Name	Days	Sep	Oct	Nov	Dec
MICROSOFT EXCEL					
Introduction	1	7	5	2	7
Intermediate	1	8	6	3	8
Advanced	1	9	7	4	9
MICROSOFT WORD					
Introduction	1	28	26	23	14
Intermediate	1	29	27	24	15
Advanced	1	30	28	25	16
MICROSOFT POWERPOINT					
Introduction	1		28		
Advanced	1		29		
MICROSOFT OUTLOOK					
Introduction	1	15			15
Advanced	1	16			16
MS OFFICE 365					
MS 365 for End Users	1				22
MS Teams	1	6	11	8	6
Office 365 Admin & Troubleshooting	1	27			
MS PROJECT					
Introduction	1	27			
Advanced	1		20	10	
MS VISIO					
Introduction	1	14		9	8
Advanced	1	30		25	14
MS ACCESS					
Introduction	1	21		17	2
Intermediate	1	20		18	14
Advanced	1		12	17	
MS PUBLISHER					
Introduction	1	7		15	
Advanced	1		12	22	
SHAREPOINT ONLINE					
Microsoft SharePoint Online for End Users	1	15		11	
Microsoft SharePoint Online for Site Owners	1		5	17	2
SharePoint Online for Administrators	1		4		

ARE YOU READY?

As firms across Ireland assess life after lockdown, embracing cloud technologies fast became an overnight necessity. For some, it has been a challenge to provide the technology platform on such short notice to enable their staff to keep working, particularly to the same levels of productivity. The Firms that had already embraced Cloud Technology were able to move quickly when lockdown came into effect.

SureSkills, in partnership with IBM provide critical IT Solutions and Support to several of the top Firms in Ireland and are considered to be one of the experts in the Legal Sector when it comes to IT Systems. Leading Irish legal firms including ByrneWallace, Eversheds Sutherland, Dillon Eustace, Eugene F Collins, Hayes & Phillip Lee rely on SureSkills to deliver technology infrastructure and consulting services that offer flexibility – a valued commodity in these disruptive, uncertain times.

"As a result of the great people, impeccable technical knowledge, and flawless execution from the SureSkills team, our relationship has gone from strength to strength."

Rory Clerkin, IT Manager, Eugene F. Collins

"ByrneWallace have worked with SureSkills, a valued Strategic Partner, for over 10 years. SureSkills remain consistently reliable and never let us down."

John Kelly, Head of IT, ByrneWallace.

"We chose SureSkills for its complete 'as a service' model. Very early in our interaction with their team, it was clear to us that they are all about customer focus. Their technical skills, along with how they took the time to understand our needs as a firm, meant it was a seamless transition to the new environment."

Paul Cullen, IT Manager, Dillon Eustace.





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Course Name	Days	Sep	Oct	Nov	Dec			
Excel Functions and Formulas	0.5	7	12	9	7			
Excel Tables and Charts	0.5	14	12	9	14			
Excel Pivot Tables, Pivot Charts and Slicers	0.5	16	14	11	9			
Excel Macros	0.5	13	11	8	13			
Excel Dashboard	1	14	12	16	11			
Excel Data Analysis	2	20	18	15	13			
Introduction to Excel VBA	2		Call for dates					
Excel Power Pivot	1		Call for dates					

Throughout the years we have engaged the services SureSkills and have consistently had a positive experience administrative team. This was no different when we reached out to them for services during the COVID19

SureSkills responded to our request for Microsoft skills courses as well as soft skills courses quickly. Not only did they sufficiently meet our brief but they also adapted to our virtual training needs, consistently responding and working with us in a timely and efficient manner. Feedback from employees has consistently been positive.

I would happily recommend SureSkills in the delivery of Microsoft and soft skills courses both in a virtual and classroom environment.

"SureSkills have always been resourceful, reasonable, accommodating, and professional. All our training events have progressed seamlessly, in our office, in SureSkills and off-site. SureSkills is certainly our first point of call for training, and are now assisting us with training needs in the UK and Asia."

> Jo Ferguson Lead Project Manager **CME** Group Belfast

Assistant Principal Human Resources Large Government Department

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